

# CONTENTS

## NATURAL STONE CARPETS PROJECT

	<u>Page</u>
PREFACE	(i)
GLOSSARY	(ii)
SUMMARY	(iii)
<b>1. THE PROJECT CONCEPT .....</b>	<b>1</b>
1.1    The Basic Concept .....	1
1.2    Expansion of the Basic Concept .....	2
1.3    Environmental Aspects .....	2
<b>2. THE PRODUCT .....</b>	<b>3</b>
2.1    Definition and Specifications .....	3
2.2    Applications .....	4
<b>3. THE JUSTIFICATION OF THE PROJECT .....</b>	<b>5</b>
<b>4. THE MARKET DIMENSIONS .....</b>	<b>6</b>
4.1    The Market Size and Project Parameters .....	6
4.2    Market Prices .....	8
4.3    Competition .....	8
4.4    Marketing and Distribution Strategy Concepts .....	9
<b>5. THE TECHNOLOGY &amp; PRODUCTION PROCESS .....</b>	<b>10</b>
5.1    The Technology .....	10
5.2    The Production Process .....	10
5.3    The Environmental Aspects .....	13
5.4    The Technology Source .....	14
<b>6. THE PRODUCTION REQUIREMENTS .....</b>	<b>15</b>
6.1    Raw Materials & Consumables .....	15
6.2    Utilities .....	15
6.3    Manpower .....	16
<b>7. INVESTMENT COSTS .....</b>	<b>17</b>
7.1    Summary .....	17
7.2    Total Fixed Investment Costs .....	18
7.3    Pre-production Costs .....	19
7.4    Working Capital .....	20
<b>8. PROJECT PROFITABILITY .....</b>	<b>21</b>
8.1    Overview .....	21
8.2    Financial Results - 100% Equity Case .....	21
8.3    Financial Results - Loan Case : 50% Equity/50% Loan .....	23
8.4    Sensitivity Analysis: Key Factors .....	25

## APPENDIX

## ARABIC SUMMARY